







HOW TO BE SUCCESSFUL IN AN ACO

LEVERS OF SUCCESS	THE ROLE OF PROVIDERS/PRACTICES	THE ROLE OF NW MOMENTUM HEALTH PARTNERS
<p> BENEFICIARY ENGAGEMENT</p>	<ul style="list-style-type: none"> ■ Provide beneficiaries info on the Next Gen ACO and the benefit to them for care coordination ■ Promote CMS \$25 member incentive for completing annual wellness visit – accurate HCC coding ■ Refer to PSW as a resource ■ Refer to PW case management and encourage member engagement 	<ul style="list-style-type: none"> ■ Provide effective materials for providers and practice staff ■ Conduct face-to-face visits to identify needs and gaps ■ Provide health risk assessments ■ Coordinate ancillary, home and community-based services ■ Promote “care team” family involvement ■ Serve as conduit of communication between delivery system, patient and provider ■ Be the resource (i.e., Medicaid coordination, advanced care planning, transportation) ■ Identify and resolve gaps in care
<p> PROVIDE TIMELY ACCESS TO CARE</p> <p> ER PREVENTION</p>	<ul style="list-style-type: none"> ■ Same day appointments for sick call ■ Encourage calling after hours ■ How and where to access urgent care? ■ Utilize direct admit to preferred, Skilled Nursing Facilities ■ Refer to ACO hospital partner 	<ul style="list-style-type: none"> ■ Provide material to meet practice needs ■ Share best practices ■ Engage members to select PCP/specialists ■ Assist with Skilled Nursing Facilities direct admits ■ Partner with Skilled Nursing Facilities, Home and Community Services, and Home Health
<p> PRACTICE ENGAGEMENT</p>	<ul style="list-style-type: none"> ■ Provide PSW access to EHR system ■ Communicate concerns and opportunities 	<ul style="list-style-type: none"> ■ Report quality measures ■ Work with ACO hospital partner ■ Support provider/practice relationships

[OVER]



GOOD TO KNOW about your ACO and PSW

PLAN INFORMATION	PSW	NEXT GENERATION ACO
Plan type	Medicare Advantage	Medicare
Plan names	Health Alliance, Humana and Soundpath Health	Next Generation ACO
Geographical area	Thurston County	Thurston County
Patients	Member	Beneficiary
Reimbursement	PSW contract	Practice's existing Medicare contract
Referrals	Yes –as required	No
Prior authorizations	Yes-as required	No
Claims processing	Submit claims to PSW	Submit claims to Medicare
Credentialing	Yes	No
Care Management	Yes	Yes
SNF Direct Admits	Yes	Yes
ID Cards	Yes – Required	Yes – Not required
Annual Wellness Visit	Yes	Yes – \$25 beneficiary incentive

ABOUT NW MOMENTUM HEALTH PARTNERS

- Next Generation ACO launched by NW Momentum Health Partners on February 28, 2017
- 64 Thurston County practices in the ACO Network:
 - 30 Participating Providers
 - 34 Preferred Providers

A qualifying alternative payment model, Next Generation ACO supports:

- **Attribution:** the risk-sharing model is based on beneficiary attribution and built around Medicare fee-for-service (FFS) payments.
- **Medicare beneficiaries:** 9,025 attributed to the ACO for 2017.
- **Beneficiary choice:** ACO Medicare patients will see no change in their original Medicare benefits and retain the freedom to see any Medicare provider.
- **Shared savings:** Once the ACO succeeds in delivering both high-quality care and spending health care dollars more wisely, achieved savings will be shared.

FOR MORE INFORMATION

➔ **NW Momentum Health Partners**
NWMomentumHealthACO.com

➔ **Physicians of Southwest Washington**
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