

The Town Hall will begin shortly.....

Due to the number of attendees, please mute yourself unless you plan to speak.

To ask a question at anytime during the presentation, please use the chat to submit your question.

NWMHP ACO Town Hall

May 25, 2023





Agenda

- Industry Updates
- Program Updates
- Voluntary Alignment
- Care Management Activities and Utilization
- Innovaccer Spotlight Pre-Visit Summary





Industry Updates



MA vs ACO REACH Ratebook: Covid Years

Medicare Advantage Ratebook base years: 2022 to 2023

2015	2016	2017	2018	2019	2020	2021	2022	
	2016	2017	2018	2019	2020	2021	2022	2023

DC/ACO REACH Ratebook base years: 2022 to 2023

2017	2018	2019	2020	2021	2022	
		2010	2020	2021	2022	20

Key takeaways:

- Neither model included COVID years in 2022 ratebooks
- In 2023, COVID years account for 67% of ACO REACH experience and 20% of MA experience

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ACO REACH Ratebook: Variation by State

Change in Direct Contracting/ACO REACH ratebook from 2022 to 2023



Notes: Weighted by FFS only beneficiaries in each state from MA market penetration report

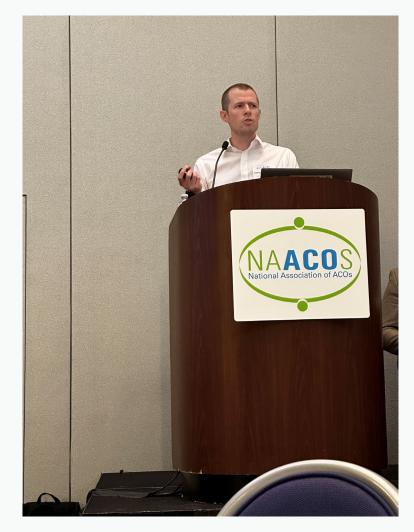
- Smallest change
 - Puerto Rico (-2%)
 - Maine (-1%)
 - Oregon (0%)
 - Washington (2%)
 - Utah (2%)
- Largest change
 - DC (11%)
 - New York (7%)
 - South Carolina (6%)
 - California (6%)



NAACOS Conference 2023

 Sam Johnmeyer, Director of Actuarial Services, presented at the NAACOS conference on ACO REACH Benchmarking

 Sam focused on the ACO REACH Rate Book impacts and presented with the CMMI Financial Lead of the ACO REACH Model



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Hill Visits in DC

 Melanie joined NAACOS members for a hill advocacy day

- Focus for the visits:
 - Education on Value-Based Care
 - MACRA
 - Value Act





PSW Joins New Advocacy Group

Mara McDermott has launched the latest advocacy group: Accountable for Health



- ➤ Mara previously led the Value-Based Care Coalition
- Accountable for Health (A4H) is a national advocacy organization accelerating the adoption of sustainable and effective accountable care to improve health care quality and outcomes and lower costs.
- Includes representation from various ACOs across the country.





Program Updates



Beneficiary Notification

What should you do to prepare?

- Review and share the FAQ with providers and staff to answer beneficiary questions
- The letter and FAQ can be found on the NWMHP Partner Portal
- Reach out to NWMHP with any questions or concerns

Why is this important?

- Many beneficiaries are unaware of the services they can receive through the ACO
- Helps the beneficiary understand that your organization elected to participate in this program to help coordinate their care and increase quality outcomes
- Allows beneficiaries to hear from their trusted Primary Care Provider on who NWMHP is and the services we offer



New for 2023 – Email Notification

NWMHP sent an email version of the Notification to ~40% of the ACO population.

Email addresses obtained through EHR clinical connectivity and contacting partners for assistance.

This allowed for new tracking statistics:

- 1. 9,669 sent emails
- 2. 3,700 opened emails
- 3. 105 unsubscribed



NW Momentum Health Partners ACO

1300 Evergreen Park Dr. SW, Suite 200 Olympia, WA 98502 (360) 943-4337 option 6; 1 (877) 943-4337 option 6



REQUIRED ANNUAL NOTICE: NO ACTION NEEDED

Dear

We're writing to let you know that your doctor is part of **NW Momentum Health Partners (NWMHP)**, a Medicare Accountable Care Organization (ACO). This means
they've teamed up with other doctors, hospitals, and health care providers to make
sure you get the best care.

All members of NWMHP work together to provide coordinated care for you to get well and stay well. You get patient-centered care focused on YOUR needs, and more coordination helps prevent medical errors and drug interactions. When all your providers can see the same test results, treatments and prescriptions, you may save time, money and frustration by avoiding repeated tests and appointments. Better communication can also help protect against Medicare fraud and waste.

Your regular Medicare benefits stay the same. You can always go to any doctor, hospital, or other provider that accepts Medicare. Since your doctor is connected with NWMHP, you may also have access to expanded benefits at no extra cost. These expanded benefits are listed below – ask your health care provider if you qualify.

Medicare protects the privacy of your health information. If you don't want Medicare

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2023 Medicare Promoting Interoperability Program

- CEHRT approved EHRs have been successfully tested by the ONC to meet certification criteria.
- Certification supports clinical practice improvement and Care Coordination
- ➤ Patients can access and send their health information electronically.
- Clinicians and Hospitals have tools for clinical processes, care coordination and quality improvement reporting.
- ➤ CEHRT is used in many CMS applications and is **REQUIRED** for 75% of ACO REACH Participant Providers



Understanding Certified Health IT



2023 CEHRT Program Requirements

- 75% of ACO REACH Participant Providers will be <u>required</u> to use an EHR that has been updated to meet <u>2015 Edition Cures Update</u> criteria.
 - > ACOs that do not meet 75% completion will receive a reduction in Shared Savings
 - > This is an auditable event by the ACO and by CMS
- 2015 Edition Cures Update functionality must be in use by September 30, 2023.
- Current State: 50% of the Network meet CEHRT Program requirement.
- Cloud based software may automatically update (Athena, EPIC)

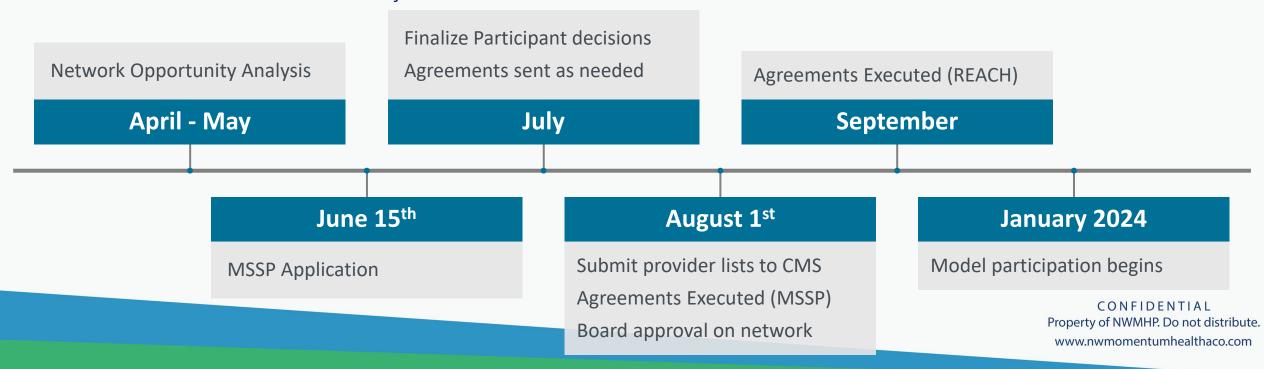


2024 Opportunity Analysis Timeline

PSW is creating new opportunities for providers to participate and evaluating scenarios for our current partners

The 2024 Opportunity Analysis provides a view of how partners could be successful in 2024

The timeline below outlines the key dates for the 2024 contract and roster submissions







Voluntary Alignment



Voluntary Alignment

What is Voluntary Alignment?

• The process by which a Beneficiary may voluntarily align with the ACO by designating a Participant Provider as their main doctor, main provider, and/or the main place they receive care

ACO REACH – Prospective Plus Voluntary Alignment

- Beneficiary alignment is performed prospectively prior to the start of a Performance Year
- Prospective Plus alignment is performed prior to the start of the second through fourth calendar quarters of a Performance Year
 - adding beneficiaries throughout the Performance Year

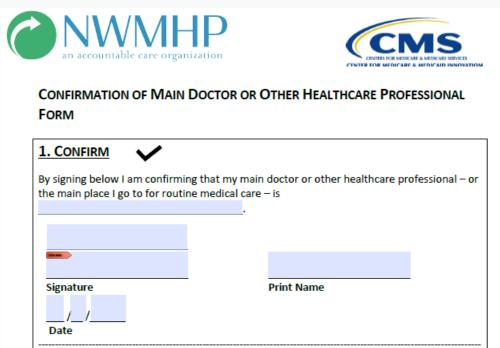
How do beneficiaries align?

- Paper Based Form (Mail, email, Fax) Form is available on NWMHP Partner Portal
- Electronic via Medicare.gov



Voluntary Alignment (VA) – Use in Practices

- Many practices experienced a drop in alignment for 2023 due to patients not seen during the pandemic
- Voluntary Alignment can be used to re-align patients



- We would like practices to let us know how they could use the form and offer it to all of their Traditional Medicare Fee-for-Service patients
 - Practices would not need to know if the patient is or was an ACO beneficiary





Question:

Would your front office staff be able to identify Traditional Medicare FFS patients?



Tips for Complying with VA Requirements

- DO NOT complete a Voluntary Alignment Form or designate a clinician on Medicare.gov on behalf of the Beneficiary (May offer technical assistance)
- DO NOT directly or indirectly coerce or otherwise influence a Beneficiary's decision to complete a Voluntary Alignment Form or Medicare.gov designation
- DO NOT Include the Voluntary Alignment Form and instructions with any other materials or forms for beneficiaries to sign
- DO ensure Beneficiaries know that they can still go to any health care provider who accepts Medicare, even after they have voluntarily aligned
- DO make the official CMS Voluntary Alignment Beneficiary Fact Sheet accessible to all beneficiaries in your ACO
- DO let beneficiaries know the Practice partners with NWMHP in providing care



How to submit completed VA Forms

- Completed VA Forms can be:
 - Faxed to (360) 999-5677
 - Sent through secure, encrypted email to SherriK@pswipa.com or JacobW@pswipa.com
 - ➤Or sent via paper mail to NWMHP ACO at 1300 Evergreen Park Dr SW, Suite 200, Olympia, WA 98502

Contact <u>SherriK@pswipa.com</u> with questions

CMMI VA Form Submission Dates						
Q1 for Q2 start	2/15					
Q2 for Q3 start	5/15					
Q3 for Q4 start	8/15					



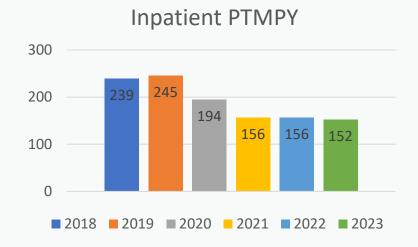


Care Management Activities and Utilization

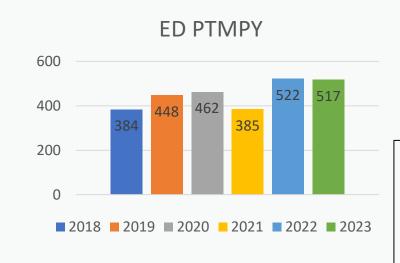
Year over Year Performance Comparison



Claims data through January 2023









Performance affected by:

- Changes in ACO network
- COVID

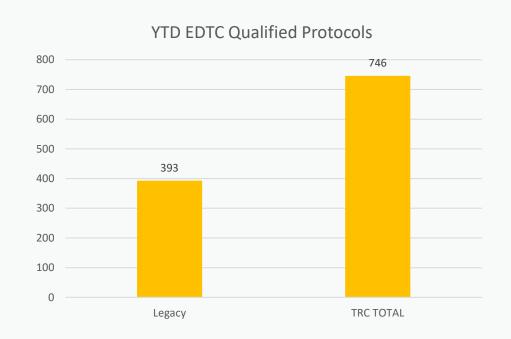
Reasons for Avoidable ED visits:

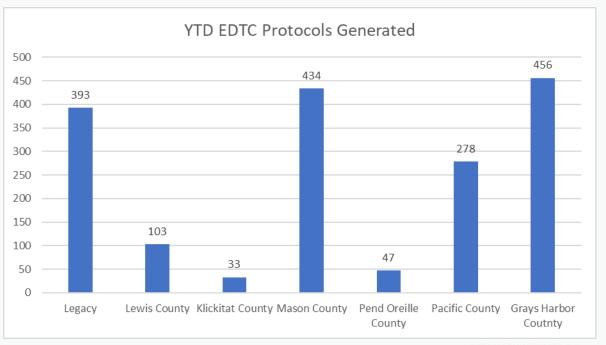
- UTI
- COPD
- Pneumonia



Care Management Observed Trends

 Higher ED Utilization in some locations based on protocol generation versus claims (can serve as a leading indication of expected utilization)







ACO REACH Engagement Outcomes

January - March 2023

EDTC Program Engagements: Outreach following ED visits

Qualified for Outreached

1139

Participation

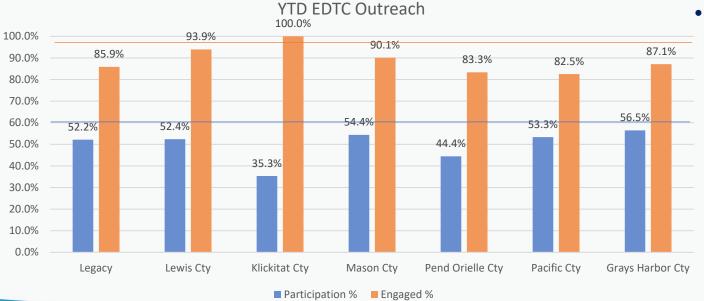
53%

Goal >60%

Engaged

87%

Goal 98%



Planned Interventions to Target Outcomes -

- Urgent Care Flyers updated (where appropriate)
- Collateral for EDTC outreach, will target scenarios
 - Low risk only 1 visit
 - Unable to contact
 - Made contact, lost to follow-up
 - Completed outreach



ACO REACH Engagement Outcomes

January - March 2023

IDO Program Engagements: Outreach following IP or post-acute stay

Qualified for Outreached

451

Participation

70%

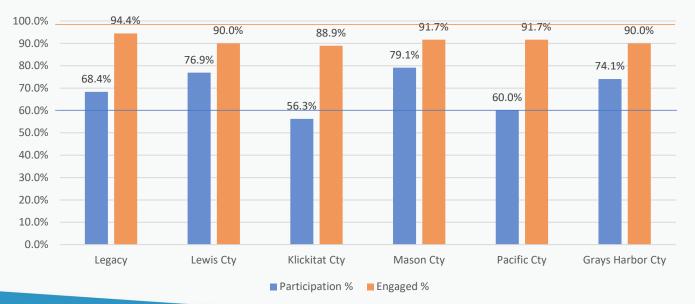
Goal >60%

Engaged

93%

Goal 98%

YTD IDO Outreach



Needed Support to Target Outcomes -

- Post discharge follow-up visits
- High-utilizer review
 - *NWMHP has weekly report, currently shared with TRC partners and can send to others if requested
- Provider/practice level identification of at-risk individuals who may benefit from CM services
- Knowledge of in-house ACO inpatients: communicate IDO call will occur, consider remote patient monitoring referral, SDoH referrals
 - *NWMHP willing to send a recurring list to hospital partners indicating all ACO members currently IP or at ED (cannot be broken down by practice)



Targeted Risk-Based Outreach Q2 2023

- COPD Very High & Rising Risk
- Medical economics report newly diagnosed COPD
- Began this week

- Goals:
 - Offer CM services, including remote patient monitoring
 - Address any SDoH needs & connect to community resources

Care Management Activities

Utilization based outreach

Opportunity	Action
Preventative/risk-based outreach	Receiving regular Medical Economics reports for client engagement based on billed claims COPD Focus in Q2 outreach High-cost members
Engagement of practices in high-utilization review	Review opportunities as team based on high ED utilizers, discussion of appointment needs, concerns shared during outreach, considerations to reduce risk of readmits
Care Education	Co-brand collateral, new letters corresponding to utilization related risk level
Community Engagement	Meeting with CBOs to identify under used resources
UTI related ED visits	Focused engagements by nursing team members UTI collateral developed



I THINK I'VE **GOT A UTI**

Urinary tract infections (UTI) are very common and account for more than 8 million visits to health care providers every year.

Fortunately, they are easily treatable at an urgent care or visit to your primary care office.



UTI

symptoms

- Strong urge to urinate
- Burning or pain with urination
- Blood in the urine
- Frequent, small amounts of urine
- Cloudy urine with strong odor
- May be associated with confusion

Risk factors may include

- Urinary catheter use
- Immobility
- Inadequate personal hygiene
- Bowel incontinence

Prevention strategies

- Stay well hydrated
- Remember to urinate after sexual activity
- Wipe from front to back to keep bacteria out of sensitive areas



to feel better

- Drink plenty of water
- Take your antibiotics as prescribed and complete the full course, even if you feel better
- Empty your bladder when it is full to prevent further growth of bacteria



WHEN to go to to go to the ER

More immediate care may be needed if your UTI symptoms are accompanied by more severe symptoms such as:

- Chills
- Fever
- Vomiting

Severe back pain

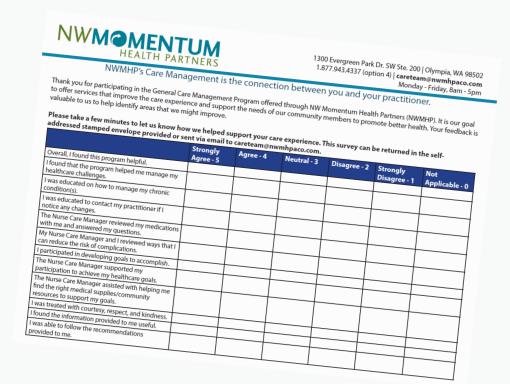
- Nausea
 - Shaking

Client Engagement Outcomes

Quarter 1 2023 Results



- Emergency Visit Transitional Care Program
 - Program Experience Survey = 4.9/5
 - Client Outcome = 4.09/5
- Inpatient Discharge Outreach Program
 - Program Experience Survey = 3.78/5
 - Client Outcome = 4.02/5
- Care Management Services
 - Program Experience Survey = 4.7/5
 - Client Outcomes Survey = 5.0/5





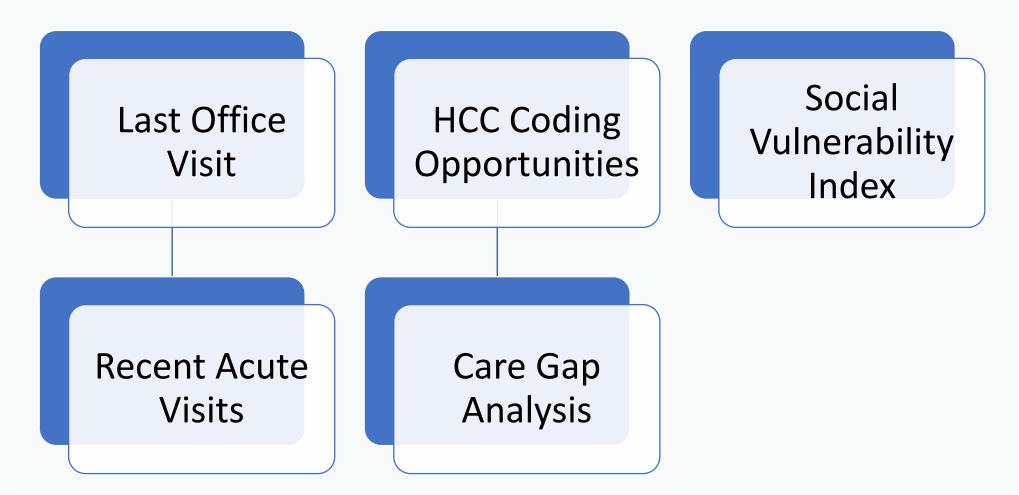


Innovaccer Pre-Visit Summary

Pre-Visit Summary Information



Snapshot of ACO Beneficiary healthcare utilization and SDoH needs:





Finding the Pre-Visit Summary

Log into Innovaccer and click "Patient's" tab

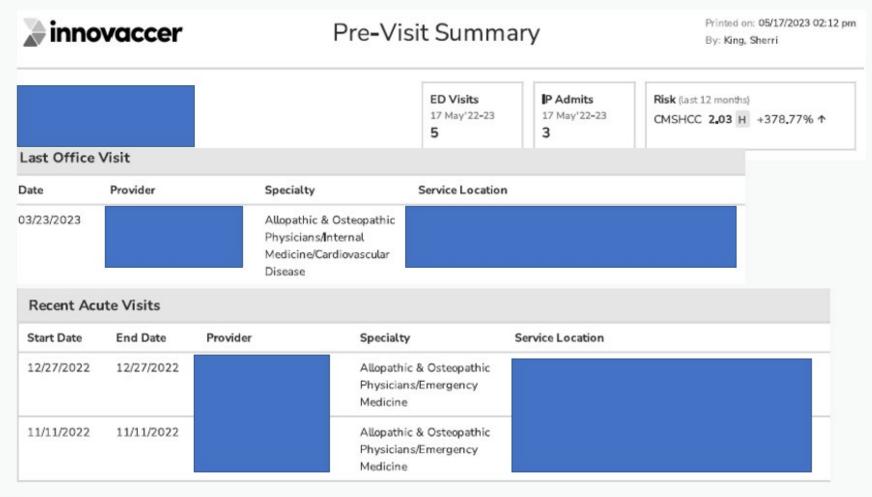


- Innovaccer will populate the patient summary
- Click the "Print Pre-visit Summary" tab at the top right corner of the page

 Export PDF Download CCDA Print Pre-visit Summary



Pre-visit Summary - Recent and Acute Visits





Pre-visit Summary Coding Opportunities

Potential Coding Opportunities						
HCC Category	Diagnosis	Diagnosis Last Recorded				
CMSHCC						
HCC85_GRENAL_V24 HCC85_GRENAL_V24	Left ventricular failure, unspecified ICD=10 I50.1	12/27/2022				
	Chronic kidney disease, stage 4 (severe) ICD-10 N18,4	12/22/2022				
	Chronic systolic (congestive) heart failure	12/22/2022				
	Unspecified systolic (congestive) heart failure ICD=10 50,20	12/19/2022				
	Acute kidney failure, unspecified ICD-10 N17.9	12/10/2022				



Identify SDoH Needs with the Social Vulnerability Index (SVI)

Use the SVI to identify needs such as:

- Transportation
- Nutritious Meals
- Housing

Identify Barriers such as:

- Language
- Access to Care
- Socio-Economic



SVI Contributing Factors				
Factors	State percentile			
Housing Composition/Disability	89.8 н			
Socio-Economic	84.4 н			
Minority Status/Language	60.0 M			
Access to healthcare	46.1 M			
Housing and Transportation	40.8 M			
Food insecurity	33.5 м			
Lifestyle	21.8 M			



Key Takeaways - Download the Pre-Visit Summary prior to the patient visit

- The Pre-Visit Summary provides instant information on number of Acute and ED Visits and locations/ Providers visited by pt in the past year.
- The Pre-Visit Summary provides HCC Coding Opportunities.

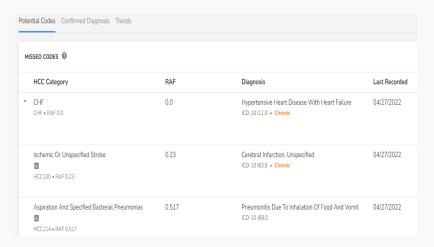
Why is this important?

- HCC Coding determines the rate at which Medicare reimburses for certain diagnosis and comorbidities.
- Incomplete coding will result in lower reimbursement rates for patients with complex care needs.

Key Takeaways - HCC Coding Trends in Innovaccer



Potential Codes



Trending Graph



Year over year trend analysis

Risk Trend Analysis						
HCC Category	нсс	Diagnosis	Last Recorded	2023 ①	2022 🛈	2021 ①
CHF_GCOPDCF CHF_GCOPDCF RAF 0.155	CHF_GCOPDCF	Chronic Obstructive Pulmonary Disease, Unspecified ICD-10 J44.9 • Chronic	11/16/2022	8	•	
Aspiration And Specified Bacterial Pneumonias HCC114 • RAF 0.517	HCC114	Pneumonitis Due To Inhalation Of Food And Vomit ICD-10 J69.0	04/27/2022	8	•	
 Congestive Heart Failure HCC85 * RAF 0.331 	HCC85	Hypertensive Heart Disease With Heart Failure ICD-10 I11.0 • Chronic	04/27/2022	8	•	
Ischemic Or Unspecified Stroke HCC100 • RAF 0.23	HCC100	Cerebral Infarction, Unspecified ICD-10 I63.9 • Chronic	04/27/2022	8	Ø	
Dementia Without Complication HCC52 • RAF 0.346	HCC52	Unsp Dementia, Unsp Severity, Without Beh/Psych/Mood/Anx ICD-10 F03.90 • Chronic	04/15/2022	©	•	
 → Hip Fracture/Dislocation HCC170 • RAF 0.35 	HCC170	Unsp Trochanteric Fracture Of Left Femur, Init For Clos Fx ICD-10 S72.102A	05/12/2021	8	⊗	•
Payment HCC - D7 D7 • RAF 0.126	D7	-	-	8	•	
 Major Depressive, Bipolar, And Paranoid Disorders HCC59 * RAF 0.309 	HCC59	Major Depressive Disorder, Recurrent, In Partial Remission ICD-10 F33.41 • Chronic	02/03/2023	•	•	•
✓ Vascular Disease	HCC108	Peripheral Vascular Disease, Unspecified	01/31/2023	Ø	©	Ø

Coding Opportunity _____

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Questions?

Thank you!

